# Technologies

*Imagine IT*

# SPG ERP Presentation

# MIS

Apps | Shani Episode 1 telec | New Tab

# Admin

(Balance : July) 476,500.00   2   588

Ranks List ˅   FY Setting ˅   Rajiv ˅

| | |
|---|---|
| 🏠 Home | |

**FEATURES**

💎 Master ‹
↗ Sales Manager ‹
▣ Accounts Manager ‹
📞 Accounting ‹
👤 Daily Visit ‹
📊 Dash Board ‹
📞 Calls Log ‹
🔀 Reports ‹
♟ Target Vs Achievement
📋 Report Summary
🔑 Ranking System ‹

| 164,000.00 Current Year Order | 56,500.00 Current Year Biling | 23,500.00 Current Month Orders | 23,500.00 Current Month Billings |
|---|---|---|---|

## LATEST SALES ORDERS

Customer : **Three R Joints & Seals Pvt. Ltd.**          13500
Date : (7/12/2017)
Account Manager : **Rajan Kumar**
Region Head : **Rajan Gupta**

Customer : **Anil Saransh & Co**          10000
Date : (7/5/2017)
Account Manager : **Rahul Kumar**
Region Head : **Rajan Gupta**

Customer : **Rajiv Gurgaon Finance**          7500
Date : (6/27/2017)
Account Manager : **Rajan Kumar**
Region Head : **Rajan Gupta**

Customer : **Green Clean Facility Management Services Pvt. Ltd.**          20000
Date : (6/27/2017)
Account Manager : **Rajan Kumar**
Region Head : **Rajan Gupta**

## LATEST SALES INVOICE

Customer : **Three R Joints & Seals Pvt. Ltd.**          13500
Date : (7/12/2017)
Account Manager : **Rajan Kumar**
Region Head : **Rajan Gupta**

Customer : **Argo Laminates**          10000
Date : (7/1/2017)
Account Manager : **Sales Head**
Region Head : **Sales Head**

Customer : **Kuber Automative Pvt. Ltd.**          10000
Date : (6/30/2017)
Account Manager : **Rahul Kumar**
Region Head : **Rajan Gupta**

Customer : **Nirmal Bulk Carriers**          13000
Date : (6/27/2017)
Account Manager : **Sales Head**
Region Head : **Sales Head**

Customer : **Sandeep Dhanker**          10000

Activate Windows
Go to Settings to activate Windows.

(Balance : July) 476,500.00   2   588   Ranks List ⌄   FY Setting ⌄   Rajiv ⌄

Date : (6/27/2017)
Account Manager : **Sales Head**
Region Head : **Sales Head**

Customer : **Nirmal Bulk Carriers**   45000

Account Manager : **Sales Head**
Region Head : **Sales Head**

Read More...   Read More...

## PENDING ACTIVITIES DETAILS   Mark As Read All

Rajiv Thakur Login Now 09:22:51.6642720   Read
Date : (7/15/2017) Time **(9 : 51)**

Rajiv Thakur Login Now 09:22:51.4767616   Read
Date : (7/15/2017) Time **(9 : 51)**

Ankit Singh Login Now 08:34:07.2518928   Read
Date : (7/15/2017) Time **(8 : 7)**

Ankit Singh Login Now 08:34:06.9862630   Read
Date : (7/15/2017) Time **(8 : 6)**

Rajiv Thakur Login Now 00:45:55.8024007   Read
Date : (7/15/2017) Time **(0 : 55)**

Rajiv Thakur Login Now 00:45:55.5680292   Read

## DAILY VISIT DETAILS

Daily Visti Details Of **Ankit Singh**   7/14/2017

Pendin Material Issue And Closed Material Issue
Customer : **NetSqlure**

Daily Visti Details Of **Amit Singh**   7/13/2017

Performa Invoice Update
Customer : **LodeStar**

Daily Visti Details Of **Rajan Gupta**   7/13/2017

Meeting With CA Anil Maheshwari with Ashu sharma
Customer : **CA Anil Maheshwari Total Order 70**

Daily Visti Details Of **Sameer mallik**   7/13/2017

9:33 AM

# Features of SPG ERP.

1. Master Creation

2. Sales Master

3. Accounts Manager

4. Accounting

5. Daily Visit.

6. Dashboard

7. Calls Log

8. Production/Logistics

9. Accounts

10. Reports

11. Target Vs. Achievement

12. Reports Summary

13. Ranking System

14. Submit Call Report

15. Extra Customize Features

# Master Creation

1.1. Account Manager

1.2. Business Unit

1.3. Brand

1.4. Company

1.5. Country

1.6. State

1.7. City

1.8. Enquiry Type

1.9. Enquiry Stage

1.10. Enquiry Source

1.11. Employee

1.12. Product

1.13. Product Line

1.14. Party

1.15. Privileges

1.16. Region

1.17. Region Head

1.18. Party Group

1.19. Party Sub Group

# Sales Manager

2.1. Enquiry

2.2. Quotation

    a) New Quotation Log

    b) Enquiry to Quotation

2.3. Sales Order

    a) New Sales Order

    b) Quotation to SO

2.4. Service Order

    a) New Service Order

    b) Service offer to Service Order

2.5. Purchase Order

    a) New Purchase Order

    b) Sales Order to Purchase Order

2.6. Performa Tax Invoice

    a) New Performa Tax Invoice

    b) Sales Order to Performa Tax Invoice

2.7.  Performa Service Invoice

    a) New Performa Service Invoice

    b) Service Order to Performa Service Invoice

# Accounts Manager

3.1. Purchase Invoice

  a) New Purchase Invoice

  b) Purchase Order to Purchase Invoice

3.2. Sales Invoice

  a) New Sales Invoice

  b) Sales Order to Sales Invoice

3.3.  Inward Service Invoice

  a) New Inward Service Invoice

  b) Work Order to Inward Service Invoice

3.4. Purchase Return

  a) New Purchase Return

  b) Purchase Invoice to Purchase Return

3.5. Sales Return

  a) New Sales Return

  b) Sales Invoice to Sales Return

3.6.  Outward Service Invoice

  a) New Outward Service Invoice

  b) Service Order to Outward Service Invoice

3.7. Material Inward

3.8. Material Outward

# Accounting

# Daily Visit

# Region Head

(Balance : July) 176,500.00

3 582

Ranks List ⌄ | FY Setting ⌄ | Rajan ⌄

## Home

FEATURES

- Master
- Sales Manager
- Accounts Manager
- Accounting
- Daily Visit
- Dash Board
- Calls Log
- Reports
- Target Vs Achievement
- Report Summary
- Ranking System

**+ Add New** | Total Record 56 | Export

**Daily Visit Reports Details**

Page 1 ▾

Please Select ▾ | Please Select ▾ | Please Select ▾ | Please Select ▾ | Please Select ▾ | Please Select ▾

| Serial | Employee | Image | Date | Customer Name | Travel Km | Accompained By | Remarks |
|--------|----------|-------|------|---------------|-----------|----------------|---------|
| 1 | Amit Singh | | 7/13/2017 | LodeStar | 0 | Amit | Performa Invoice Update |
| 2 | Rajan Gupta | | 7/13/2017 | CA Anil Maheshwari | 70 | Rajan | Meeting With CA Anil Maheshwari with Ashu sharma |
| 3 | Sameer mallik | | 7/13/2017 | GST Software | NA | Ambika Mam | Member Regestration + Member Login Purchase Create Design ...... |
| 4 | Ankit Singh | | 7/13/2017 | NetSqure | 0 | Rajiv sir | Complete BOM To Matrial Issue and Details and Delete of purchase Indent stock |
| 5 | Rajan Gupta | | 7/12/2017 | 3R Joint & Seal | 12 | Rajan | 1) Meeting with Santosh Gosai (3R Joint N Seal) Recieved Amount 12430/- 2) Visit 2 |
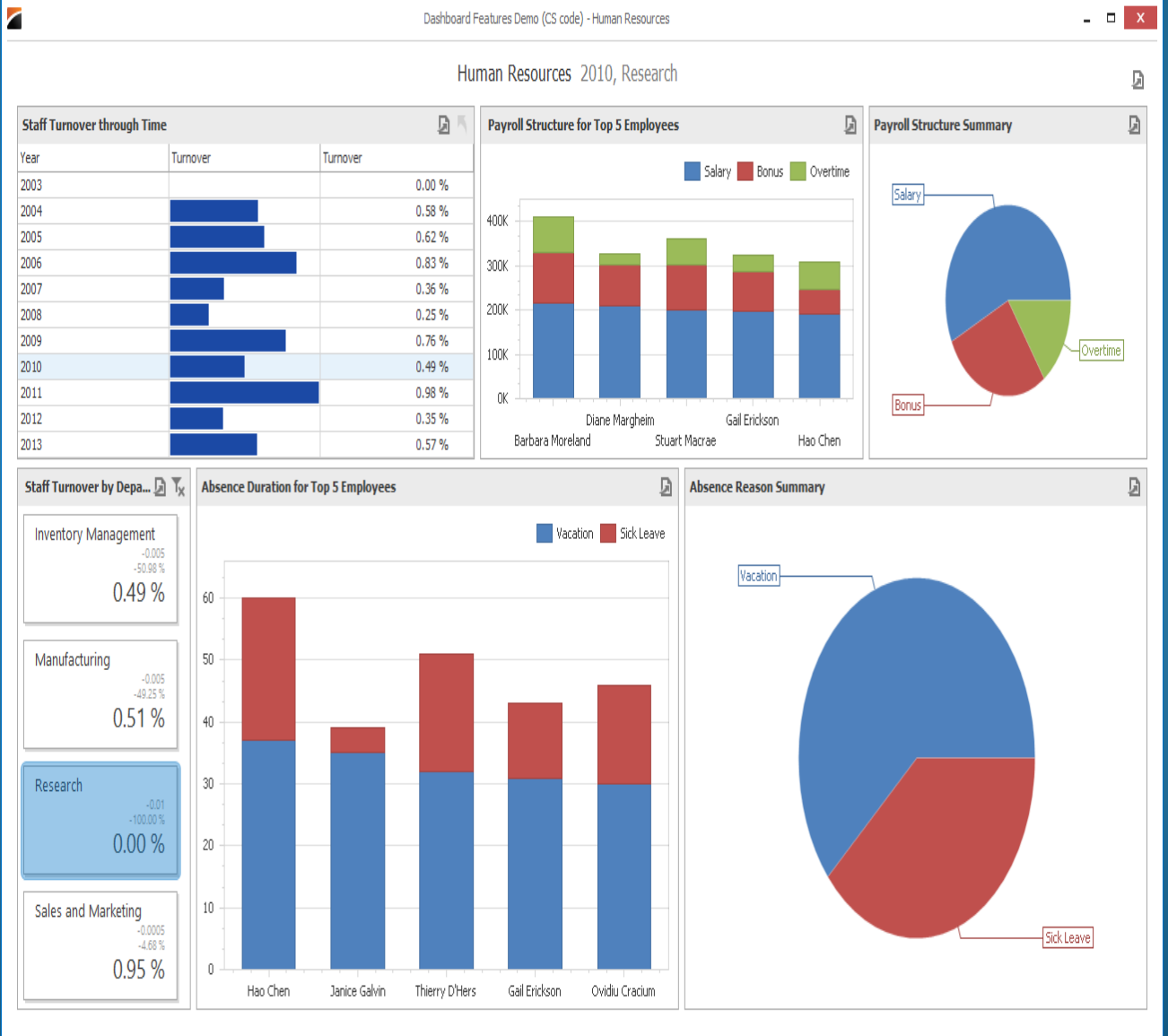
# Dash Board
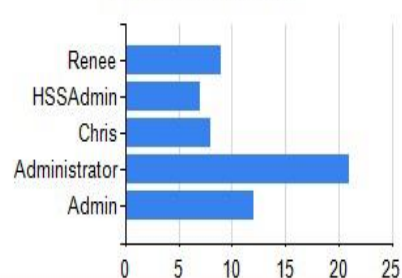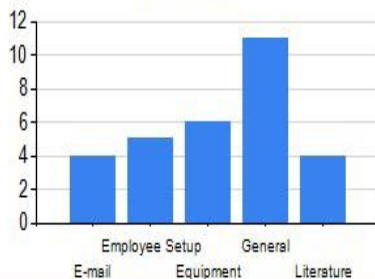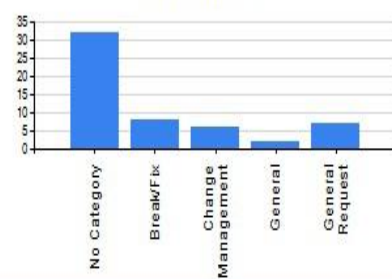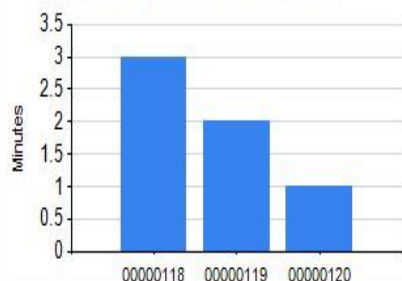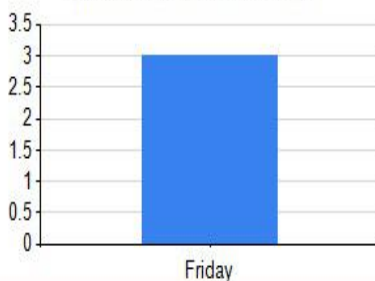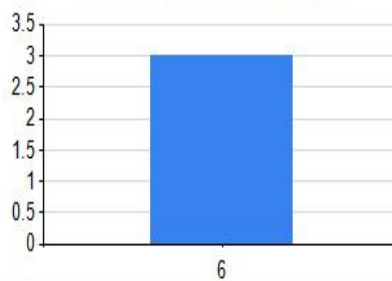
# Call Log

7.1. Add New Call

7.2. Pending Call Visit

Production
&
Logistics

8.1. Production
   a) Material Issue
   b) Finish Good Production
   c) Receive From Floor

8.2. Logistics
   a) GRN
   b) Delivery Challan
   c) RGP
   d) RRGP
   e) Job Work (Self)
      i) Issue Material
      ii) Receive Material

   f) Job Work (Out Side)
      i) Issue Material
      ii) Receive Material

   g) Sales Return
   h) Go down Transfer

# Accounts

# Reports

10.1. Enquiry Report

10.2. Quotation Report

   a) Quotation

   b) Won Quotation

   c) Lost Quotation

   d) Live Quotation

   e) Hold Quotation

10.3. Sales Order Report

10.4. Service Order Report

10.5. Purchase Order Report

10.6. Performa Report

10.7. Work Order Report

10.8. Sales Report

10.9. Purchase Report

10.10. Purchase Return Report

10.11. Sales Return Report

10.12. Service Inward Report

10.13. Service Outward Report

# Target Vs. Achievement

# Target vs Achivements Details

**Total Target** 328,000.00 **Total Achievement** 328,000.00 **Balance** 4,322,000.00

| Month | Target | Sales Order | Service Order | Achievements | Balance | Quotation |
|---|---|---|---|---|---|---|
| April | 0.00 | 0.00 | 0.00 | 0.00 | 0 | 0.00 |
| May | 0.00 | 0.00 | 0.00 | 0.00 | 0 | 0.00 |
| June | 180,000.00 <br> 1) QT. (180,000.00) | 140,500.00 <br> 1) QT. (140,500.00) | 0.00 <br> 1) QT. (0.00) | 140,500.00 <br> 1) QT. (140,500.00) | 39,500.00 <br> 1) QT.B. (39,500.00) | 180,000.00 <br> 1) QT. (180,000.00) |
| July | 500,000.00 | 23,500.00 | 0.00 | 23,500.00 | 476,500.00 | 28,500.00 |
| August | 500,000.00 | 0.00 | 0.00 | 0.00 | 500,000.00 | 0.00 |
| September | 500,000.00 <br> 2) QT. (1,500,000.00) <br> 1) H.Y.(1,680,000.00) | 0.00 <br> 2) QT. (23,500.00) <br> 1) H.Y. (164,000.00) | 0.00 <br> 2) QT. (0.00) <br> 1) H.Y. (0.00) | 0.00 <br> 2) QT. (23,500.00) <br> 1) H.Y. (164,000.00) | 500,000.00 <br> 2) QT.B. (1,476,500.00) <br> 1) H.Y.B. (1,516,000.00) | 0.00 <br> 2) QT. (28,500.00) <br> 1) H.Y. (206,500.00) |
| October | 500,000.00 | 0.00 | 0.00 | 0.00 | 500,000.00 | 0.00 |
| November | 470,000.00 | 0.00 | 0.00 | 0.00 | 470,000.00 | 0.00 |
| December | 500,000.00 <br> 3) QT. (1,470,000.00) | 0.00 <br> 3) QT. (0.00) | 0.00 <br> 3) QT. (0.00) | 0.00 <br> 3) QT. (0.00) | 500,000.00 <br> 3) QT.B. (1,470,000.00) | 0.00 <br> 3) QT. (0.00) |
| January | 500,000.00 | 0.00 | 0.00 | 0.00 | 500,000.00 | 0.00 |
| February | 500,000.00 | 0.00 | 0.00 | 0.00 | 500,000.00 | 0.00 |
| March | 500,000.00 <br> 4) QT. (1,600,000.00) <br> 2) H.Y.(2,970,000.00) | 0.00 <br> 4) QT. (0.00) <br> 2) H.Y. (0.00) | 0.00 <br> 4) QT. (0.00) <br> 2) H.Y. (0.00) | 0.00 <br> 4) QT. (0.00) <br> 2) H.Y. (0.00) | 500,000.00 <br> 4) QT.B. (1,600,000.00) <br> 2) H.Y.B. (2,970,000.00) | 0.00 <br> 4) QT. (0.00) <br> 2) H.Y. (0.00) |

1) QT. - Quaterly 2) H.Y. - Half Yearly 3) QT.B. - Quaterly Balance 4) H.Y.B. - Half Yearly Balance 3) QT.E. - Quaterly Exceed 4) H.Y.B. - Half Yearly Exceed

LATEST SA...

PENDING A...

Read More...

# Report Summary

# Ranking System

13.1. Yearly Ranking

    13.1.1. Products Rank

    13.1.2. Brands Rank

    13.1.3. Business Units Rank

    13.1.4. Product Lines Rank

    13.1.5. Models Rank

    13.1.6. Region Heads Rank

    13.1.7. Account Managers Rank

    13.1.8. Customers Rank

    13.1.9. Vendors Rank

13.2. Monthly Ranking

    13.2.1. Products Rank

    13.2.2. Brands Rank

    13.2.3. Business Units Rank

    13.2.4. Product Lines Rank

    13.2.5. Models Rank

    13.2.6. Region Heads Rank

    13.2.7. Account Managers Rank

    13.2.8. Customers Rank

    13.2.9. Vendors Rank

13.3. Weekly Ranking

    13.3.1. Products Rank

    13.3.2. Brands Rank

    13.3.3. Business Units Rank

    13.3.4. Product Lines Rank

    13.3.5. Models Rank

    13.3.6. Region Heads Rank

    13.3.7. Account Managers Rank

    13.3.8. Customers Rank

    13.3.9. Vendors Rank

# Submit Call Reports

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